

Percy Cro

Fleet Manager, Crosby Anderson Freight

"MaTrack is a very helpful company for the trucking business with great customer service." —Percy Cro

Percy Cro is the Fleet Manager for a medium sized Trucking company, Crosby Anderson Freight, in Charlotte, North Carolina.

What are the immediate benefits **Percy** sees in using **Matrackinc** products and services?

- ▶ • **Easy to install.** Installation was simple and quick.
- ▶ • **User friendly App**—Straight forward and easy to use app allowing you to track the history of the driver's route, speed and more.
- ▶ • **Fuel efficiency** improved with drivers monitored for speeding. Speeding, idling, and aggressive breaking can all be seen in real time.
- ▶ • **App helped with vehicle maintenance** by tracking miles, driver speed and keeping an eye on the daily driver hours of driving.
- ▶ • **Track History Feature** - Helps keep track of events from the past and when communication with driver is lost. We can check to see the idling hours, location, route etc. and stay informed.

"I think for us, it's very helpful to see the tracking history. For example, if I want to know what happened since yesterday, I can see what the driver did, how long he drove, and at what speed, etc. It's useful information in case we cannot communicate. We can call immediately to say, 'my driver arrived at this time and waited five hours, etc.'" —Percy

- ▶ • **No Violations** with the help of the App and Customer Support!

"The expenses are less because we have information on the trucks. We can follow the drivers and comply with HOS instructions; which means fewer problems with the DOT to run our business." —Percy



What are the long term benefits **Percy** sees in using **Matrackinc** products and services?

- ▶ • **Cost Effective**- very affordable price for excellent products and service.

- ▶ • **Customer Service 100% satisfaction** - this is important as we know we will get help in a timely fashion.

When asked if satisfied with MaTrack's customer service Percy said, "100%! We always have a very good feedback. They always answer, and we get what we need."

- ▶ • **HOS compliant and up to date with the FMSCA requirements** to help trucking companies comply with ongoing changes and regulations.

What inspired Percy to choose MaTrack?

- ▶ • **HOS compliance**
- ▶ • **Great customer service**
- ▶ • **Easy to work with and helpful**

Mainly, I wanted to move to the HOS system. I saw the features and HOS possibility before the ELD regulations, so I decided to move and try. Everything was very good support. It was team work. I am happy. It's very helpful company for the trucking business with a great customer service."